

30 November 2016

Malaysia : Demurrage and Detention Tariff 2017

Dear Customer,

In an effort to offer our customers an overall transparent, consistent and easy shipping experience, Maersk Line will be redefining our global compensation basics of Demurrage, Detention and Storage with effect from **1 January 2017**.

We will be introducing the following changes to our Malaysia surcharge structure and calculation methods in order to align with the new global practices. We have taken steps to minimize any customer felt impact and wish to emphasize that the new structure does not represent any significant change to the way you currently do business with Maersk Line in Malaysia.

Definition:

Demurrage means compensation incurred by customer for utilising equipment beyond the given free time inside the terminal.

Detention means compensation incurred by customer for utilising equipment beyond the given free time outside the terminal.

Separation of Storage

We will separate Storage from Demurrage. This allows a clear distinction of the compensation applied for utilising the port, terminal or depot facilities (*Storage*), and the compensation incurred for utilisation of equipment beyond the agreed free time days inside terminals or depots (*Demurrage*).

Storage means compensation for utilising the port, terminal or depot or inland container yard facilities. For Malaysia export and import shipments, the compensation for Storage related to use of Terminal or Depot facilities will continue to be settled directly by customers to terminal.

Export tariff charges effective 1 January 2017

Our setup in **Malaysia** will be **Combined Demurrage & Detention**.

This means you will have one combined free time period and compensation for utilisation of equipment inside and outside of terminals or depots, referred to as Combined Demurrage & Detention.

The Demurrage Export will be calculated based on the actual "Load" date of the container, there will be a change from vessel ETA today to Load where Maersk Line considered to increase additional 1 day export free day from 2016 tariff. Calculation method maintains as Progressive calculation.



Empty Container
is picked up



Full container is moved
inside terminal or depot



Full container is
loaded on board vessel

FREE
TIME

Combined Demurrage & Detention

Export Combined Demurrage and Detention Tariff

| Days (MYR) | 20' DRY | 40' / 40'hc | 45' DRY | 20' REEF / Special | 40'HREEF/ Special | IMO |
|----------------|---------|-------------|---------|-----------------------|----------------------|----------------|
| Day 1-8 | 0 | 0 | 0 | 0 | 0 | Same as DRY |
| Day 9-10 | 42 | 85 | 127 | 159 | 318 | |
| Day 11 onwards | 85 | 127 | 212 | 212 | 371 | |

Import tariff charges effective 1 January 2017

Customers will be offered **Combined Demurrage & Detention**.

This means you will have one combined free time period and compensation for utilisation of equipment inside and outside of terminals or depots, referred to as Combined Demurrage & Detention, **from vessel discharge to gate in empty**. Calculation method maintains as Progressive calculation.



Full container is
discharged from
vessel



Full container is moved
outside terminal or depot



Empty
container is
returned

FREE
TIME

Combined Demurrage & Detention

Import Combined Demurrage and Detention Tariff :

| Days (MYR) | 20' DRY | 40' / 40'hc | 45' DRY | IMO | 20' REEF / Special | 40'HREEF / Special |
|----------------|----------|-------------|----------|----------------|--------------------|--------------------|
| Day 1-4 | | | | | 0 | 0 |
| Day 5 onwards | | | | | 223 | 413 |
| Day 1-7 | 0 | 0 | 0 | Same as DRY | | |
| Day 8-10 | 69 | 117 | 117 | | | |
| Day 11-14 | 90 | 138 | 138 | | | |
| Day 15-20 | 106 | 170 | 170 | | | |
| Day 21 onwards | 133 | 212 | 212 | | | |

To learn further about the details, please download our collateral [here](#).

We thank you for your ongoing support.

If you have any further queries, please get in touch with your local Maersk Line representative or Maersk Line Customer Service. You will find contact details of our local offices on **www.maerskline.com**.

With regards,
Maersk Line